

# Fleet Case Study

## Major Retail Fleet



**Customer**  
Major Retail Fleet



**Scale**  
22,000 employees



**Customer Since**  
2016



“ Your software is a core part of our business and we continue to be impressed by what has been delivered so far. We look forward to continuing to work with you and to expanding this project further. ”



### Challenges

- Driver training team had limited access to journey/risk related data.
- Multiple technology suppliers made centralising and comparing data challenging.
- Manual, labour intensive for FNOL, claims and claims review teams to access data.
- Initial driver application and assessment process was completely paper based.



### Deliverables

- Aggregated and centralised data points from all suppliers.
- Delivered automated analytics to team of 50 driver trainers, highlighting who they need to train each week.
- Digitised entire driver assessment process.
- Delivered workflow enabled software, giving over 1,000 users across the business access to key information and insights, including in-store teams.
- Delivered real time crash notifications to outsource claims function and fully digitised access to information for claims review team.



### Data Points Aggregated

- 2 telematics systems
- 3 camera systems
- Employee Records
- Training Data
- Parking Tickets
- PCN's
- Claims Data
- Candidate Assessment Data
- Driving Licence



### Results

**17%** reduction in incident frequency.

**£380** reduction in average claims severity.

**40%** increase in drivers engaged.